

CLOSE MORE BUSINESS **MORE OFTEN** @ BETTER MARGINS



MANAGED FORCE
PRESENTS

Full Day Interactive Sales and Sales Management Workshop

Friday, 2/24/12 from 8:00 a.m. - 4:00 p.m.

Will address a range of issues regarding prospecting, selling, handling objections, pressure-free commitments, and much more.

You Will Learn Skills That Will

- Improve Your Prospecting Activities
- Qualify Opportunities More Effectively
- Differentiate Your Products & Services
- Shorten Your Selling Cycle
- Close More Business
and much more...

Sandler Sales Training Boot Camp

"Painless Prospecting and Closing More Sales"

Presented by Joe Diliberto of Sandler Training

For Just \$299 You Get

- Full Day Workshop
- Light breakfast AND lunch
- Workbook

Limited Seating
Register Today

Date: Friday, February 24, 2012

Time: 8:00 a.m. - 4:00 p.m.

Where: Sandler Training Center

350 Frank H. Ogawa Plaza, Suite 700

Oakland, CA 94612

(Near Oakland City Center BART)

REGISTRATION

Phone 408.260.5326

Email greg.holsen@managedforce.com



ABOUT YOUR PRESENTER

Joe Diliberto, owner of Sandler Training, works with companies and individuals across the San Francisco Bay Area to maximize their sales, marketing and business development efforts.

 **Sandler Training**
Finding Power In Reinforcement.